



Nicholas H. Noyes Memorial Hospital

111 Clara Barton Street • Dansville, NY 14437 • (585) 335-6001 • Fax (585) 335-5881

"Committed to Excellence in All Aspects of Healthcare"

March 6, 2006

Mr. Jack Kearns
Kearns and Associates
3959 North Buffalo Rd.
Orchard Park, NY 14127

Dear Jack,

On behalf of the Board of Directors and Capital Campaign Committee at Noyes Hospital, I wish to express my gratitude for the excellent job your firm did in managing the Noyes Building for the Future Capital Campaign. From the feasibility study through the completion of the campaign, your organization has fulfilled every promise made. We are quickly approaching our goal of \$ 3 million dollars, and know that the hard work of our campaign consultant, Michael Kearns, positioned us for the success that we are about to achieve.

The greatest strength your organization brought to this campaign was Michael's effort to become part of the Hospital family. Many fundraisers could have brought fundraising expertise and training manuals to the table, but none offered to provide the comprehensive on-site commitment that enabled Michael to build relationships with employees, medical staff, board members and community members. These relationships helped us to raise \$250,000 in pledges from employees, surpassing our goal of \$150,000 and giving us a great story to tell the community and prospective donors.

We also greatly appreciated the sample marketing materials, campaign letters and press releases that Michael brought with us and his commitment to helping us get the job done without recreating the wheel.

Thank you for your support, guidance and outstanding effort in this endeavor.

Sincerely,

James Wissler
President and CEO