



saint bernadette's church

5930 SOUTH ABBOTT ROAD • ORCHARD PARK, NEW YORK • 14127
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July 8, 1997

Mr. Jack Kearns
Kearns & Associates
3959 North Buffalo Road
Orchard Park, New York 14127

Dear Jack,

I have enjoyed working with you on our recent fund raising program. As you know, when our parish took on the commitment to build a parish/school addition, we did so with the understanding that the financing must be in place prior to signing any construction contracts.

Consequently, we called upon you and your associate, Charles (Bud) Coleman, to make a presentation to a combined meeting of our Parish Council, School Advisory Board and Parish Finance Committee. Your approach to fund raising was refreshingly straightforward and encouraging. When the decision was made to commit to the fund raising task, we did so with renewed confidence.

Your organizational strategy not only brought enthusiasm to the project but was accomplished in such a manner as to elicit support and volunteerism without offending. Based on our architect's original projection, we set a goal of \$900,000 to be raised over a year long period. We were extremely pleased that we raised in cash and pledges \$1,158,000, an amount 28.7% over our goal.

We sincerely appreciate the assistance your firm gave to this tremendous undertaking. Thank you for the important part your firm took in the our parish expansion.

Sincerely yours in Christ and Mary,

Richard T. Nugent
Rev. Msgr. Richard T. Nugent
Pastor

RTN/ldr