



St. Teresa's Parish Community

1974 Seneca Street

Buffalo, N. Y. 14210

716-822-0608

January 8, 1995

Mr. John J. Kearns
President
Kearns & Associates
Suite 947
Ellicott Square Building
Buffalo, New York 14203

Dear Jack:

I am writing to express my thanks to you and your firm for the professional guidance and management of our highly successful Stewardship Appeal to increase the Sunday collection.

As you know, the drive presented a number of special challenges since some parishioners were in the process of completing pledge payments to our capital campaign and we introduced our program just before the Christmas season. However, your plan and personalized approach to the needs of our parish delivered the long-term solution we were looking for. Not only did the Sunday collection increase substantially as a result of our parish stewardship appeal, but what is more important, we have maintained this increase for the last 14 months.

I am most grateful for your support and direction at a time when our parish needed immediate results. I wish you continued success in this important field of work with the Catholic Church and would be glad to recommend your firm to parishes in need of any type of fund-raising program.

Sincerely,

Rev. S. Theodore Berg
Pastor