

The Church of St. Michael and St. Peter

A Roman Catholic Community

June 2, 2020

Mr. John Kearns
President
John Kearns & Associates
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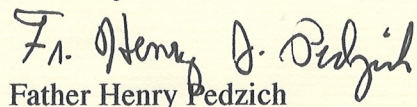
Dear Jack:

I wish to express my sincere appreciation for your help in guiding our *Moving Forward in Faith* capital campaign at the Church of St. Michael and St. Peter. Working with John Kearns & Associates we surpassed our \$800,000 goal. What makes this especially pleasing is that we went over goal without putting unwanted pressure on our parishioners. Thank you for keeping it low key but successful.

Your firm's personal knowledge of church fundraising and 30 years of practical experience proved to be invaluable during this effort. Your strategy also made it possible to generate additional campaign pledges even after the current crisis set in. The parish receptions were the foundation to our success and were a great way to present our needs while seeking support. Receptions helped convince everyone that the campaign was relevant to them while at the same time generating enthusiasm. I can see how this process could be a successful model for parishes concerned about social distancing policies.

Kearns & Associates brought a wealth of talent, skill and sensitivity to the campaign. They were the ideal strategic partner, always available here on site when needed and providing the highest level of personal attention. Kearns & Associates is committed to advancing the mission of the Catholic Church and it is my pleasure to recommend the firm to any parish in need of fundraising services.

Sincerely,


Father Henry Pedzich
Pastor

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