

FOUNDED 1946

September 10, 2020

Mr. John Kearns President John Kearns & Associates 3959 North Buffalo Road Orchard Park, NY 14127

Dear Jack,

Thank you for guiding Holy Family's Our Faith, Our Family, Our Future capital campaign. We have raised almost \$3 million for capital projects in our church and school and these results exceeded all expectations. John Kearns & Associates' ability to work with Catholic parishes was obvious from the start and the approach they provided set us up for a great success.

As a pastor who has been through numerous campaigns, I knew the great value of hiring an experienced professional. Although we considered several national companies, John Kearns & Associates was our unanimous choice. They distinguished themselves from the other fundraising firms and provide one of the highest levels of consulting available to Catholic parishes.

We were also pleased that our campaign was tailored to complement our long-standing stewardship practices. Your firm's sensitive approach to fundraising was not only successful but also much appreciated. Thank you for giving another pastor a break and needed support.

In closing, I could not be more pleased with what we have accomplished here at Holy Family and highly recommend John Kearns & Associates to any parish seeking fundraising counsel. In fact, I have already recommended their services to several other pastors.

Sincerely.

J. Rosing