

403 Grandview Avenue PH: 412 381 0212  
Pittsburgh, PA 15211 FX: 412 381 9921  
EM: smom@smomp.org  
WB: www.smomp.org

June 2015

Mr. Jack Kearns  
President  
John Kearns & Associates, Inc.  
3959 North Buffalo Road  
Orchard Park, NY 14127

Dear Jack,

I would like to express my appreciation for the professional guidance and personal support provided by you and your firm during the Feasibility Study for Saint Mary of the Mount Parish and the Combined Capital Campaign with the Diocese of Pittsburgh. With your help we have exceeded our goal by raising over \$2 million for the construction of a new parish center and at the same time provided support to a campaign that addresses many crucial needs in our Diocese.

During this process we interviewed several well known fundraising consulting firms to help us identify our potential, provide direction and develop a personalized plan to bring us closer to our dream of a new parish center. After research, discussion and prayer, it became obvious to our committee that John Kearns & Associates was the firm that would lead us to a successful program.

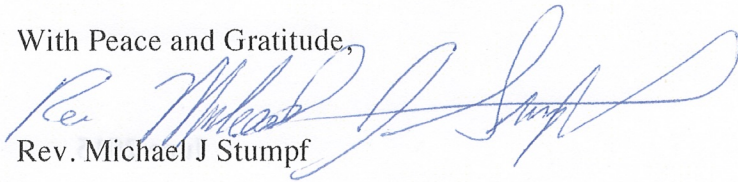
We choose John Kearns and Associates for several reasons. One was because you were a smaller and more personal firm, coupled with expertise and experience. Secondly, we appreciated your flexibility and willing to adapt your approach to meet the unique challenges of a "combined" capital campaign and a diverse parish family. Thirdly, your personal, steady, caring, and faith-filled approach was exactly what our parish community needed.

I also want to acknowledge both Dennis Long and Pat Martino who provided support during the campaign and were very capable in carrying out various details of the drive. We were impressed with everyone from John Kearns & Associates. You were with us every step of the way.

*You are the light of the world. A city set on a mountain cannot be hidden. (Matthew 5:14)*  
CALLED TO BE A BEACON OF GOD'S LIGHT, WE ARE A DIVERSE ROMAN CATHOLIC COMMUNITY,  
STRIVING TO LIVE THE GOSPEL BY LOVING AND SERVING GOD AND OUR NEIGHBOR.

Along with my gratitude comes my recommendation of your firm's reliability and follow through. Feel free to use this letter as a recommendation to any other parish or institution considering a fund-raising program.

With Peace and Gratitude,

  
Rev. Michael J Stumpf

*Handwritten note:*  
Saint Mary of the Monks

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